

MEDC BULLETIN

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"Serving Professional Massachusetts Economic Developers since 1963"

Vice Provost KostECKI and Allan Blair to Address Annual Meeting on December 6, 2006

MEDC's Annual Meeting will be held on **Wednesday, December 6th** at **UMASS Amherst**. Dean John Mullin and the Center for Economic Development are hosting this year's meeting. The highlight of this gathering will be the honoring of the 2006 Member of the Year Richard Shafer.



Board of Directors meet to plan 2006 Annual Meeting.

The featured speakers at this event will include Dr. Paul KostECKI, Vice Provost for Research at UMASS Amherst, and Allan Blair, President of the Economic Development Council of Western Mass. Dr. KostECKI will provide an overview of the University's role in and support of economic de-

velopment activities, and Mr. Blair will discuss how to go about organizing the business community to actively participate in economic development programming.

The meeting will also include a business meeting, the annual election of Officers, and a Board of Directors' meeting. The meeting will take place in the Reading Room on the 2nd floor

of the Campus Center.

Watch your electronic and postal mail for more information and registration materials. Your attendance at this event is strongly encouraged by the Officers and Board of Directors.

Richard Shafer to be honored as 2006 MEDC Member Of The Year

Long time member and Past President Richard "Dick" L. Shafer of Taunton has been selected as the 2006 MEDC Member of the Year. This honor will be official granted to him at the Council's Annual Meeting to be held at UMASS Amherst on December 6th. His accomplishments in the field of economic development are numerous.

Richard has served as the City of Taunton's Economic Development Director for the Office of Economic and Community Development since 1992. He is also the Executive Director of the Taunton Industrial Development Commission and the Taunton Development Corporation. He has served in those capacities since 1987 and has been responsible for the continuing development, marketing, and management of the 807-acre Myles Standish Industrial Park and the new 350-acre Liberty and Union Industrial Park, in addition to his citywide economic and industrial development duties.

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"Serving Professional Massachusetts Economic Developers since 1963"

Redesigned MEDC Website Now Available at <http://massedc.org/>

The redesigned and upgraded MEDC web site is now available to members and prospective members. It became fully operational on September 1, 2006.

The web site features a Calendar, a list of Council Programs, contact info for the Board of Directors, a Member Directory, News, various Links including job postings, past Bulletins, membership information and a downloadable membership application, a Photo Album, and a password protected Member Area.

The new web site is a major component of President Rob Hubbard's yearlong program to upgrade Council communications. Significant improvements have also been made to the MEDC Bulletin by adding more content and color.

The Web Site Committee, appointed by President Hubbard last March, included Steven Winter of the Metropolitan Area Planning Council, Mike Milanoski of the Attleboro Redevelopment Authority, Jennifer Reid of Bridgewater State College and MEDC Executive Director Bob Bateman. The Institute for Regional Development at Bridgewater State College provided creative direction, graphic design and page layout for this major effort. The IRD is also presently serving as web master for the site.

If you have any News, Photos or other information that you would like posted on the MEDC web site please contact Rob Hubbard by telephone at 978-630-4014 or e-mail at rhubbard@gardner-ma.gov.

GARDNER HOSTS MEDC

MEDC's fall meeting was held at the Gardner Ale House on September 27th and was hosted by President Rob Hubbard and the Gardner Redevelopment Authority (GRA).

Following the meeting of the Board of Directors, MEDC members and guests were taken on a tour of the brewing facilities at the Ale House. The purchase of equipment and other restaurant furnishings was financed by a loan from the GRA's Grow Gardner Fund. The Ale House was an important investment for the GRA because it is located in the center of downtown Gardner and will attract patrons to the area.

During the Board of Directors meeting the Board voted to change the Fiscal Year (FY) of the Council. Previously it was January 1 – December 31. A change to November 1 – October 31 was made to have the FY more closely coincide with major cash flow events of the MEDC. The November/December early dues discount program of the Council generates cash to fund the MEDC annual budget.

President Hubbard has expressed an interest in having other MEDC members host programs in their communities. If you have an interest in doing so, please contact him.

Member News

The Board of Directors welcomes these economic development practitioners who have recently become MEDC members

- Rob Anderson**, Massachusetts Alliance for Economic Development
- Mary Jo Bohart**, Lexington Chamber of Commerce
- Michael Graney**, EDC of Western Massachusetts
- Mary Waldron**, Brockton 21st Century Corporation



MEMBER PROFILE

Dan Curley

Dan Curley is the Executive Director of the Fitchburg Industrial Development Commission, hired by Mayor Dan H. Mylott in August of 2004. He is also secretary of the Fitchburg Industrial Development Financing Authority, which oversees the City's small business loan program. He has been a member of the Council and the Northeastern Economic Developers Association since 1997. Dan was a member of the NEDA 2004 Annual Conference Committee. He currently is on the MEDC Board of Directors representing the Central Region.

Working in Fitchburg in conjunction with the Fitchburg Redevelopment Authority, the IDC is in the 6th year of an aggressive 20 year Urban Renewal and Revitalization Plan. This plan calls for bringing more jobs downtown as well as allowing residential units on the underutilized upper floors on Main St. The City also looks to build on its great tradition of manufacturing by redevelopment of its industrial properties.

Dan entered the economic development profession after spending 18 years in the private sector as VP of a plastics firm. Building on that experience, he became the Economic Development Manager and Plastics Council Manager for the North Central Massachusetts Chamber of Commerce in 1998. In that capacity he worked on a number of issues, including challenges facing companies entering into energy deregulation and workforce training. The NCM Plastics Council was awarded the first joint Workforce Training Fund Grant by the Commonwealth, which was utilized by a number of Central Massachusetts plastics companies to train hundreds of workers.

Dan graduated from Tufts University with a BA in Political Science in 1982. He and his wife, Sue have two children, Sarah 17 and Daniel 13. When not at work Dan enjoys rooting for the Patriots and, yes, still the Celtics! During the warmer months he enjoys playing golf with his friends. Dan also loves the beaches of Southwest Florida.

Richard Shaffer,
(Continued from page 1)

Dick served as the President of the Massachusetts Development Council for four years from 1997 through 2000. During his tenure, he undertook many new initiatives. Among them were the establishment of the MEDC Bulletin; the drafting of the Articles of Organization for the incorporation of the Council in 1998 with Gus Yankopoulous; the creation of regional representation on the Board of Directors; and the dual membership program with NEDA. He continues to demonstrate leadership in MEDC as a member of the Council of Past President.

Dick has also served on the Board of Directors of the Northeastern Economic Developers' Association and has chaired their organization's Education and Wage and Salary Committees. He was a member of the NEDA Conference Committee of Massachusetts in both 1994 and 2004, when those conferences were locally sponsored by the MEDC. In each instance, he served in a leadership capacity and chaired various working committees.

At the present time, he is the Chairman of the City of Taunton Employment Task Force, the City of Taunton Economic Development Incentive Board, and the SRPEDD Regional Economic Strategies Committee. In addition, Dick is a member of the Governor's Regional Competitive Council – Southeast Region, the Massachusetts Alliance for Economic Development and the Bristol Regional Employment Board. He is also the Clerk of the Southeastern Economic Development Corporation.

Dick earned a Bachelor of Arts degree in Sociology and Business from the University of Kentucky and has continued his education by completing courses in Personnel, Management and Economic Development. In 1999, he was selected by the "Banker and Tradesman" as one of the 125 "Leaders Making a Difference".

Dick is married to Roberta, and the couple has an adult daughter named Susanna. They are all avid travelers, where often Dick has to be restrained from side trips to check out industrial parks, downtowns, and neighborhood centers.



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 (413) 534-3773

Kathleen McCabe

MEDC Secretary
 McCabe Enterprises
 President
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MEDC BOARD OF DIRECTORS

In addition to the Officers, the following individuals are members of the **Board of Directors**:
Tyler Fairbank, Berkshire
Edgar Alejandro, Pioneer Valley
Dan Curley, Central
Gaylord Burke, Northeast
Vacant, Southeast
Leslie Richardson, Cape & Islands
Thomas Miller, Greater Boston
Gregg Simon, At-Large
Jeffrey Hayden, Chairman, Council of Past Presidents
Bob Bateman, Executive Director

ASK A FRIEND TO JOIN MEDC TODAY!

MEMBERSHIP APPLICATION

MEDC Membership (individual) -	\$75.00
MEDC Membership (second or more from same organization)	\$60.00
Joint MEDC/NEDA Membership - (new membership to both organizations rate)	\$150.00

Name _____

Title/Organization _____

Address _____

City/State/Zip Code _____

Phone _____ Fax _____

E-Mail Address _____

Website **Send your application form and check, payable to MEDC, to:**
 Rob Hubbard, MEDC President
 Executive Director, Gardner Redevelopment Authority
 115 Pleasant St., Rm. 201
 Gardner, MA 01440

DATES TO SAVE

November 21, 2006

MAED Third Annual
 Team Massachusetts Impact Awards Luncheon
 Seaport Hotel, Boston, Mass.
 Info: www.massecon.com or (781) 489-6262

December 6, 2006

MEDC Annual Meeting, Conference,
 Member of the Year Award and Board of Directors' Meeting,
 UMASS Amherst, Amherst, Mass.
 Info: www.massedc.org or (508) 487-7254

December 14, 2006

NEDA Professional Networking Series:
 How Do Location Experts Think?
 Hartford, Conn.
 Info: www.nedaonline.org or (401) 295-9215

If you have an idea for a future MEDC event in your area, please contact MEDC President Rob Hubbard at (978) 630-4014, e-mail: RHUBBARD@GARDNER-MA.GOV or MEDC Executive Director Bob Bateman at (508) 487-7254 email MEDC.EXECORD@EARTHLINK.NET

WWW.MASSEDC.ORG